



WASHINGTON • OREGON

RENTAL PROGRAM

Getting Started — We know that life is hectic. To accommodate your schedule there are options available for you to get started with your rental:

- ◆ You can come to our store. We would love to see you!
- ◆ Your director may choose to have a Rental Event right at your school. We will bring everything you need right to your school on the day and at the time your director designates—from instruments to accessories to books, it will all be there for you.
- ◆ You can rent online. Simply visit our website and follow the prompts. You can then choose to pick the instrument up at our store, or pick everything up at the Rental Event, or have everything delivered directly to your school by your School Services Representative.

Selection — We offer you the ability to rent everything from piccolo to tuba and full-size upright bass to 1/8th size violin.

Affordability — We won't charge you for an entire year up-front. We won't charge you a large multi-month deposit to get started. In fact, rent with Beacock Music can be as low as only \$16.99 per month and varies based only on the instrument you choose and the tier at which you choose to rent. You will simply pay the 1st of each month for that month renting.

Investment — We know you want to invest in your student's education and music. To help with this, we have developed a seamless "Step Up Program" that will allow you to apply the rent you are paying now on the beginning level instrument towards the purchase of an intermediate or advanced instrument when your student is ready.

Reassurance — Accidents happen. Things get broken. This is why we offer, at a nominal fee, a Repair and Replacement Plan. Now you can rent your instrument with peace of mind knowing that no matter what happens to your instrument, or how it happens, you are covered and your student will have an instrument to play. And you won't have to wait for your instrument to be picked up, brought back to our store, repaired, and then brought back. Because our system is so flexible, we can simply bring out a working instrument and permanently exchange the broken instrument for the working instrument.

Convenience — We know you are busy. A trip to our store might not be in your plans. This is why we have a School Services Division. Your school will have a School Services Representative that has developed a working relationship with your school and your student's director and visits at least once a week. You can go to our website and order supplies and have them delivered directly to the director at your student's school with your student's name on them. If your rental needs to be replaced or repaired we will visit your student's school and take care of that right there. The sole mission of our School Services Division and our School Services Representative is to serve you school, you director, your student, and you. We are as local as the front door of your student's school. We exist to make your lives easier.

www.beacockmusic.com

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